

# Hennepin Career Pathways Tool (revised 1/9/2017)

School	Program	Graduates	Openings Hennepin County	Top Hennepin County Employers	Top Employer Within City	Examples of Entry Level Position(s)	Median Entry Level Salary	Progression at Employer	Median Advanced Salary
Metropolitan State University	Business Administration	423	6,263	US Bank, UnitedHealth/ Optum	US Bank	Loan Processing Specialist	\$26,000	Product Operations	\$84,000
	Corrections	192	10	Hennepin County, Met Council	Ramsey County	Screening and processing	\$37,000	Corrections Officer 2	\$64,600
	Nursing	188	7,379	Allina, Fairview, Park Nicollet	Allina	LPN, RN	\$43,400	Health Unit Coordinator/Critical Care RN	\$81,000
	Accounting	143	825	US Bank, Wells Fargo	US Bank	Processing Accountant	\$31,700	Staff Accountant	\$64,650
	Marketing	55	6,020	UnitedHealth, Wells Fargo, US Bank	Oracle	Project Coordinator Product Innovation (UnitedHealth), Digital Sales and Service (Wells Fargo)	\$46,500	Partner and Product Analytics	\$90,060
	Social Work	43	941	Allina	Fairview	Assessment and Referral Clinician	\$43,000	Licensed Clinical Social Worker	\$59,000
	Human Resources	38	1,691	UnitedHealth, Fairview, US Bank	Ecolab	Staffing Specialist	\$42,650	Senior Finance and Human Resources	\$72,350
	Financial Management	29	6,263	Target Corporation	Target Corporation	Financial Manager	\$26,800	Senior FP&A	\$77,000
Minneapolis Community & Technical College	Information Technology	82	3,940	UnitedHealth, Wells Fargo, Target, Thompson Reuters	Wells Fargo	Net Application Development (PeopleSoft), SQL (UnitedHealth), Computer Science Preferred (Thomson Reuters)	\$43,500	Technology Operations Manager	\$123,000
	Business Administration	78	6,263	US Bank, UnitedHealth/Optum	US Bank	Loan Processing Specialist	\$23,600	Operational Risk Management	\$104,000
	Nursing	68	7,379	Allina, Fairview, Park Nicollet	Allina	LPN	\$43,000	Health Unit Coordinator/Critical Care RN	\$81,000
	Accounting	36	825	US Bank	US Bank	Lockbox Processing - 10 Key and Basic Data	\$41,500	Risk Audit	\$88,000
	Biology/ Biomedical	13	0	Medtronic, University of Minnesota	Medtronic	Undergraduate Intern, Biomedical Engineering (3.0 GPA)	None listed	Biomedical Engineer	\$78,000
	Administrative Assistant	12	2048	UnitedHealth, US Bank, State of Minnesota	US Bank	Team Assistant	\$40,000	Senior Wealth Management Assistant	\$48,000
Normandale Community College	Nursing	89	7,379	Allina, Fairview, Park Nicollet	HealthPartners	LPN, RN	\$43,000	Health Unit Coordinator/Critical Care RN	\$74,000
	Marketing	55	6,020	UnitedHealth, Wells Fargo, US Bank	Oracle	Project Coordinator Product Innovation (United Health), Digital Sales and Service (Wells Fargo)	\$46,500	Senior Director Product Management	\$96,000
	Computer Science	15	3,940	UnitedHealth	Oracle	Technology Intern (Summer 2017) Management Information Systems (3.0 GPA)	\$62,650	Front End Web Development Quality Assurance Specialist	\$85,000
	Education	11	793	Minneapolis, Robbinsdale, Osseo, and Bloomington Public Schools	District 287	Classroom Support\Paraprofessional	\$42,850	Master's In Education Administration, Principal	\$85,000
	Hospitality	11	584	Hilton Worldwide, Marriott	Carlson Companies	Banquet Captain, Food and Beverage	\$38,000	Revenue Management Specialist	\$47,000
	Auto Mechanic	127	624	Chrysler-Mopar	Bridgestone	Automotive Service Technician	\$31,700	Automotive Lead Master Technician (5+ years of experience)	\$51,700
	LPN	98	1200	Allina, Fairview, Park Nicollet	St. Therese of	Provide Patient Care Supports,	\$36,850	RN, Public Health Nurse	\$43,000

Hennepin Technical College					New Hope	Vitals, Medication Administration			
	Network Support Specialist	96	39	CenturyLink, UnitedHealth	CenturyLink	Network Specialist	\$56,800	Network Administration, VMware Software Administration, COMP TIA	\$56,800
	Law Enforcement	59	164	Customs and Border Patrol, City of Minneapolis	City of Brooklyn Park	Patrol Cadet	\$43,000	Patrol Captain	\$79,300
	Medical Secretaries	77	540	HCMC	Allina	Patient Services Coordinator	\$29,700	Medical Coding Health Information Professional	\$34,000
	HVAC	57	92	Ingersoll-Rand, Johnson Controls	Institute for Environmental Assessment	HVAC Technician 1	\$49,000	Ventilation Assessment Specialist	\$51,000
	Dental	47	74	HCMC, Hennepin Health, University of Minnesota	Midwest Dental, We Care Dental	Dental Assistant	\$35,000	Dental Assistant	\$44,000
	Fire Investigation	40	7	Telgian	City of Rosemont	Entry Level Requirements: Licensed in sprinkler and alarm inspection; Some local licenses required depending on region; NICET II certification in testing and inspections of water based systems preferred (required in certain regions)	\$43,000	Advancement depends on local area regulations, laws, and other requirements that may change periodically; requires particular attention to building or fire codes and/or state laws	\$59,200
	Drafting	37	55	Strom Engineering, Koch	Medtronic	Civil Engineering Technicians, Mechanical and/or Architectural Drafting Technician	\$41,650	Medical Device Drafting Technician	\$82,200
	Medical Assistant	30	958	Allina, Fairview, Park Nicollet	HealthPartners, North Memorial	Certified Medical Assistant	\$31,600	RN, Public Health Nurse, Medical Transcriptionist	\$31,600
	Medical Transcription	30	0	Park Nicollet	North Memorial	Certified Medical Transcriptionist, Medical Record Technologist	\$34,000	Medical Coding Health Information Professional	\$34,000
Accounting	25	825	Wells Fargo, UnitedHealth, US Bank	Toro	Staff Accountant	\$34,000	Accounting Spec 2, Accounting QA, Accounting Spec 4	\$34,000	

North Hennepin Community College	Nursing	124	7,379	Allina, Fairview, Park Nicollet	St. Therese of New Hope	LPN, RN	\$43,000	RN	\$64,400
	Business Administration	96	6,263	Target Corporation	Target Corporation	Financial Management	\$67,000	Senior Payment Manager Finance and Retail	\$117,000
	Accounting	83	825	Wells Fargo UnitedHealth US Bank	Marriot	Accounting Clerk, Accounting Specialist	\$35,000	Accounts Receivable	\$76,000
	Legal Secretaries	72	84	UnitedHealth	Faegre Baker Daniels	Paralegal	\$49,000	Senior Legal Assistant - Property Division	\$49,000
	IT	61	3,940	UnitedHealth	CenturyLink	Network/Help Desk Specialists	\$56,800	Network Administration, VMware Software Administration, COMP TIA	\$56,800
	Clinical Lab	19	130	HCMC	HCMC	Medical Laboratory Technician/Technologist	\$53,000	Molecular Lab Team Lead	\$77,000