



HENNEPIN COUNTY TRANSPORTATION DEPARTMENT

GUIDE TO BIDDING COUNTY ROAD AND BRIDGE PROJECTS

It is Hennepin County's policy to provide all contractors and subcontractors with equal access to procurement opportunities.

October 25, 2018



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Purpose of Guide to Bidding

This *Guide to Bidding* is designed to lead contractors and subcontractors through Hennepin County's bidding process for highway construction and maintenance projects and answers questions such as: What is required? How do I bid on projects? What happens once the bids are opened? Where can I find online information?

This guide **covers only projects that are advertised and administered by Hennepin County Transportation.**

The County advertises its highway construction projects:

- In Finance and Commerce Daily Newspaper,
- On the county web site: www.hennepin.us/ContractOpportunities,
- On <https://eadvert.rtvision.com/>

Other government agencies (federal, state, and municipal) also advertise their highway construction and maintenance projects through *some* of the same resources. These government agencies have their own bidding processes.

One way to identify Hennepin County projects in an advertisement is to look for the bid opening location.

At the end of this Guide are "Other Highway Construction Resources".

Applicable Requirements for Highway Transportation Projects

Certain parts of a project's requirements are determined by the source of funds. For example, if project funds are solely from Hennepin County, the County's contract compliance requirements are applicable. If State and/or Federal monies are included in the project, the state's contract compliance requirements may be applicable.

Review the plans and proposals specific to the project you are bidding to determine which requirements are applicable.

In the case of any discrepancies, the project bid documents supersede information contained in this guide.

Prequalification of Bidders

Hennepin County has no prequalification requirements for submitting bids on construction projects. It is the bidder's responsibility to determine if their firm is able to meet the requirements of a project as specified before submitting a bid.

However, after bids have been opened, the low bidder(s) may be required to provide a written statement before award of bid(s), showing their experience and the amount of capital and equipment available for doing the proposed work.

How to Bid County Projects

Electronic bidding is the only method accepted for bidding Hennepin County road and bridge construction projects:

1. Electronic Bidding

Hennepin County highway construction projects submitted electronically **must** utilize the "electronic bidding" method described in this guide.

- a. First you will need to set up a User ID and password for your company through ConneX (see page 3 for instructions).
- b. Plans and Proposals are downloaded through the eGram web site <https://egram.co.hennepin.mn.us/>;

Note: *You are only allowed to bid if you have download all plans, specs, and addendums, and have requested and received notice from the County that you have access rights to eGram.*

- c. **Bid is submitted electronically** through BidVault <https://bidvault.mn.uccs.com>.

- 1) In addition, there are several documents in the Proposal section which are to be downloaded for submission as hard copies. Under the Project Files in the eGram site, the project file titled "Bid Submittal Documents" lists the documents that are to be downloaded, filled out, signed and submitted using one of the following methods:
 - Submit the signed original documents to Hennepin County Purchasing. They must be received in the Purchasing Office prior to the bid opening time and date; or
 - Email copies of the signed documents prior to the bid opening time and date. The copies must be emailed to BIDVAULT@HENNEPIN.US and, the originals must be received in the purchase office within three (3) days after bid opening.

The subject line of the email or the submitted signed originals should state "Required submittals of CP _____" (enter the 7 digit project number found on the eGram site).

- 2) Bid Security (bid bond or certified check) is required. Here are your options for submitting the bid security:
- Submit an electronic bid bond with your electronic bid for this project using Surety 2000 or InSure Vision; or
 - Submit the original paper bid bond or certified check. It must be received in the Purchasing office prior to the bid opening time and date; or
 - Email a copy of your original paper bid bond or certified check prior to the bid opening time and date. The copy must be emailed to BIDVAULT@HENNEPIN.US, and, your original signed bid security must be received in the Purchasing office within three (3) days after bid opening.

The subject line of the email or paper bond/certified check should state “Required submittals of CP _____” (enter the 7 digit project number found on the eGram site).

- d. Until the time of Bid Opening, your company employee is the only one who can see your bid.

Electronic Bidding - Advantages and Information

Electronic bidding reduces errors in the bidding process. Plus it allows bidders to make changes right up to the last minute prior to the opening of bids.

What kind of computer and software do I need?

The web sites can be accessed from any location via any IBM compatible PC capable of running Windows XP (or newer) or MAC with 28K free space.

Do I need an account with an Internet provider?

Yes, and access to the Internet using Explorer 6, 7 or 8 Browser, Mozilla Firefox Browser, Opera Browser, Safari Browser.

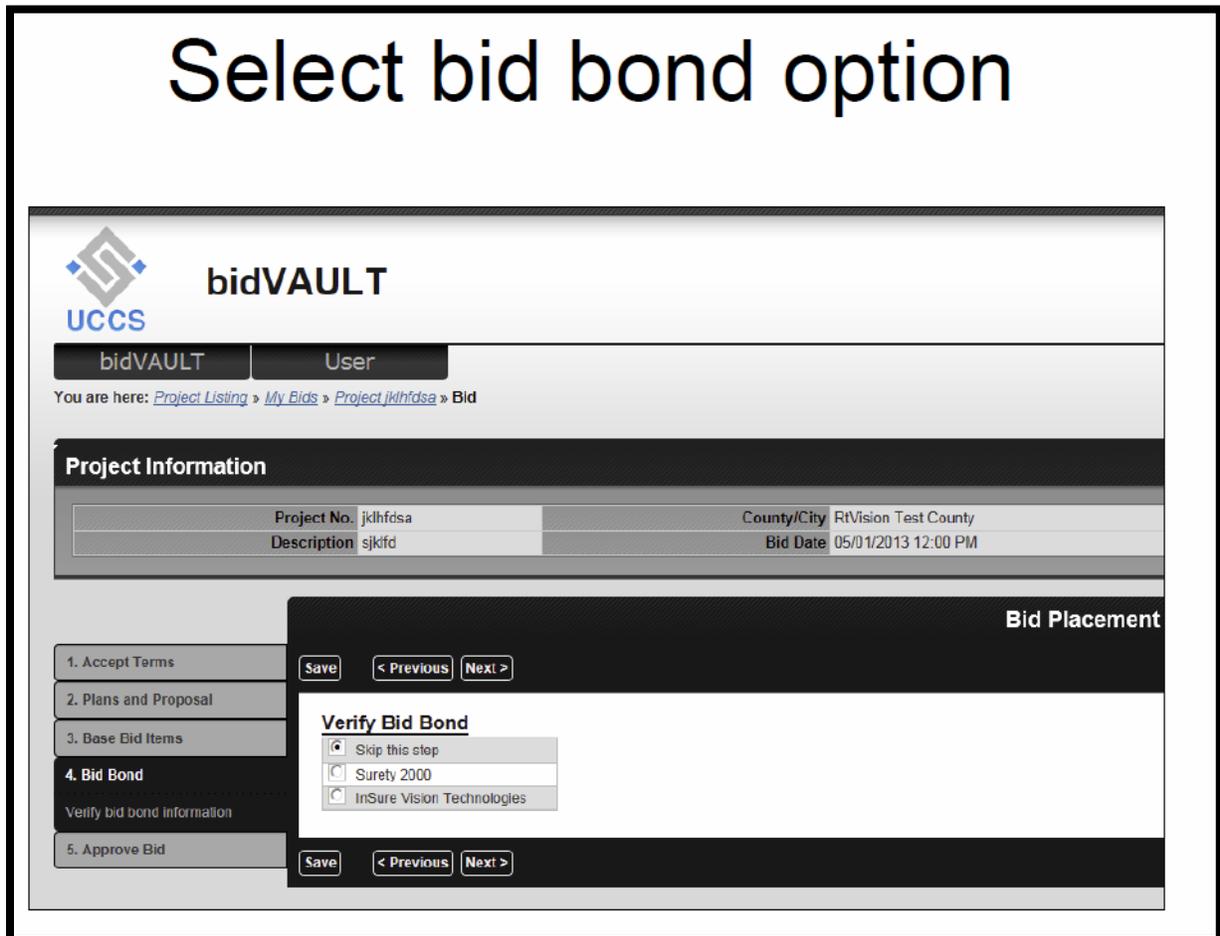
Hennepin County utilizes the following web sites:

- eAdvert: <https://eadvert.rtvision.com/>- Projects advertised here.
- ConneX: <https://connex.mn.uccs.com> – To sign up for a Contractor’s User ID and password (one for each of the contractor’s employees) to access eGram and BidVault. Also to receive a PIN (Personal Identification Number) for those Contractor employees that are authorized to sign documents and to submit.
- eGram: <https://egram.co.hennepin.mn.us/> – For plans, specs, information, addendums, messages.
- BidVault: <https://bidvault.mn.uccs.com> – For Electronic Bidding (see page 7).
- Electronic bids are **date and time stamped** as to when the last submission occurred, and **must be signed** by the contractor’s authorized signer.
- Electronic bids can be withdrawn. This will delete **all** entries in your bid.
- Only you (the Contractor) can see your Bid until the bid opening.

When a bid is submitted using "Electronic Bidding", the bidder must use an electronic signature (personal identification number/PIN) to submit the bid and conform to MN Statute § 161.32, subd. 1b. The bid must also comply with the requirements of the BidVault web site.

A bidder may submit a bid bond electronically if you use Surety 2000 or InSure Vision. See 1.c.2) above regarding "Bid Security" for other options whereby Hennepin County Purchasing receives the bid security prior to the bid opening time and date. Contact Surety 2000 or InSure Vision to obtain bid bond I.D. Bid bond I.D.s are submitted with the electronic bid. Bonding agents can contact <http://www.surety2000.com> or <http://www.insurevision.com> for accounts or questions. The bid bond is five percent of the contract amount or per the project specifications; this helps assure that only legitimate bids are submitted.

BidVault screen shots:



Surety 2000 Bond Verification

Project Information

Project No. jklhfsa	County/City Rt/Vision Test County
Description sjklfd	Bid Date 05/01/2013 12:00 PM

1. Accept Terms
2. Plans and Proposal
3. Base Bid Items
- 4. Bid Bond**
5. Approve Bid

Bid Placement

Save
< Previous
Next >

Verify Bid Bond

Skip this step

Surety 2000

InSure Vision Technologies

Please enter your bond information below. The information must match your Surety 2000 bond exactly.

Contract	
Contractor ID	
Bond ID	

Verify Bond Information with Surety 2000

Save
< Previous
Next >

Insure Vision Bond Verification

Project Information

Project No. jklhfsa	County/City Rt/Vision Test County
Description sjklfd	Bid Date 05/01/2013 12:00 PM

1. Accept Terms
2. Plans and Proposal
3. Base Bid Items
- 4. Bid Bond**
5. Approve Bid

Bid Placement

Save
< Previous
Next >

Verify Bid Bond

Skip this step

Surety 2000

InSure Vision Technologies

Please enter your bond information below. The information must match your InSure Vision Technologies E-bond exactly.

Bond Number	
User Name	
PASSWORD	
Contract/Project Number	required if present in the bond

Verify Bond Information with InSure Vision Technologies

Save
< Previous
Next >

For electronic bidding, and all other bidding questions, contact Neil Heinonen either by phone at 612-596-0420 or by email at neil.heinonen@hennepin.us.

Hennepin County Department of Transportation
1600 Prairie Drive
Medina, MN 55340-5421

Process for obtaining access to online plans and electronic bidding

1. Users with an existing ConneX account and returning Contractors **Log in with User ID & password*** (Skip to step 10).
2. If your previous access to the eGram server (password and ID) was assigned by Hennepin County they are no longer valid and you will have to sign up through ConneX system.

If your company has never been issued a User ID and password, and wants to bid or download the plans to get on the plan holder's list, you must sign up through the new ConneX system. In ConneX you will be able to set up your company User ID (one per each employee that is added to the system) and each user's own password.

***NOTE: Each password must be at least 7-8 characters in length, and include 1 Capital Letter, 1 lower case letter, and 1 numerical digit.**

3. Enter the ConneX website: <https://connex.mn.uccs.com>
4. Create an organization and sign up for a user account. The Administrator (first person to set up the company in ConneX) has control over employee access rights and who has authority to sign for the company. The Administrative person can be changed if the Administrator goes into "Founder's Option" and makes the change to another person.
5. Follow the guided interface to set up an account/organization and read the notes under each step for extra information or guidance.
6. Log into your created account
7. Edit any user detail changes – i.e., Password changes, phone number changes, authorization levels, etc.
8. Add Organization Details under **My Organization** – New Contractor or pick existing contractor
9. Save Details at the bottom of My Organization Page
10. Select the Agency or Agencies you wish to have **eGram Access** to: i.e.; Hennepin County (this will be a one-time request for the Agency/Agencies you choose). Your organization must have received approval from each Agency selected to have your company added to their plan holder list.

11. After the Request for Access is sent to Hennepin County. You will receive an email from Hennepin County granting or denying access to Hennepin County's eGram site.
12. Contractors that have been accepted will be able to access and download project information from the Hennepin County eGram site.

After downloading specs, plans, and addendums from the eGram server, the Contractor will be added to, and show up on, the Plan Holders list. An approved Contractor will then be able to access and submit a signed bid online through the BidVault server.

Contractors that are added to the Plan Holder's list will be notified via email of any addendums that are issued. Any addendum "unapproves / unsigned" ALL bids already submitted to bidVAULT. The Contractor must acknowledge the addendum, and resign the bid before resubmitting.

If the bid remains "unapproved" and "unsigned" it is NOT accepted.

13. You can still download the plans and specs if you have not set up an account in the eGram system, but your company will not be added to the Plan Holder's list and will not receive any notices of changes by addendums.

Electronic Bidders:

All authorized signers will need a User ID, password, and PIN Number. All other employees who need access to BidVault should get a User I.D. and password. A Bid Key, from BidVault server, will be issued for each project that you bid on. Each project has its own unique Bid Key. All employees will need access to the project specific Bid Key in order to access your company's project specific bid form. ***Only the Authorized Representative from the Company should receive a PIN number to sign the Bid.*** The Administrator (first person to set up the company in ConneX) has control over employee access rights and who has the authority to sign for the company. The Administrative person can be changed if the Administrator goes into "Founder's Option" and makes the change to another person.

NOTE: It is the Contractor's responsibility to ensure that only authorized employees have access to eGram and bidVault for the company. If anyone leaves employment, it is up to the company's Administrator to remove employee access in ConneX.

Bidding, document, and specification questions should be submitted to Hennepin County via telephone (612-596-0420), Email (neil.heinonen@hennepin.us) or Fax 612-321-3410 – Attn: Design.

eGram Telephone support is available between the hours of 8:00 AM and 4:30 PM

Web page questions and problems should be submitted to the service provider United Cloud Computing Services, Inc. (UCCS) by email to support@uccs.com between the hours of 8:00 AM and 5:00 PM.

eGram Server**Here the Contractor can:**

1. See all project information.
2. Can download plans and proposals.
3. Receive emailed addenda and notices regarding the project (if the Contractor is on the Plan Holder's list).

BidVault**Here the Contractor can:**

1. Obtain a Bid Key for project bidding from the BidVault server.
2. Submit an electronic bid bond through Surety2000 or InSureVision.
3. Digitally sign and submit an electronic bid (prior to bid opening date and time).
4. Withdraw their electronic bid, if desired (option when reopening project bid form).

How Do I Sign Bids And Ensure That They Are Secure?**How do I sign my bid?**

All access rights and users for your company are under your company's control. You set up your company and users on the ConneX website. Each person authorized to sign the Bid for your company will be issued a PIN Number along with a User ID and password. For your protection you should not share your PIN Number with others as **the PIN number identifies who signed and submitted your bid.**

How do I ensure that my bids are secure?

The issue of security and data privacy is addressed by data encryption, digital signatures and redundant backup systems.

Who can read my bid?

Until the bids are opened at 2:00 p.m. on bid day, only your authorized personnel can see the bid. The software program uses an encryption code and other security methods which prohibit anyone, including HC/DOT and the service provider, from reading your bid. At the bid opening the bids are released so that HC/DOT can read the bid, but cannot alter the bid in any way. When the bids are opened on bid day you will receive an email. Your bid will remain confidential until award of the project.

When the time on the BidVault server reaches 2:00 PM on bid day the county will proceed to open the bids. The server time on the BidVault server will be shown in the upper right hand corner on all screens.

Can I make changes to my bid and submit a bid more than once?

Yes. When you make changes to your bid the company's authorized signer must resign the bid using their PIN. This ensures that the changes to your bid are accepted. If the contractor (or employee) does not re-sign the bid with their PIN, the bid is now unapproved and unsigned. Even though the intent was to bid "as is" or with revisions, because no one re-signed the bid using a PIN the bid would not be accepted.

If you submit a bid multiple times before the deadline, **only the last signed submission** will be retained and passed on to HC/DOT.

Can I withdraw a bid?

Yes. You may withdraw (option when reopening project bid form) your electronic bid on the BidVault web page. If you request to have your bid withdrawn before the bid opening deadline, your bid will be deleted and not be passed to HC/DOT.

Could my bid be lost?

No. The data is backed up on multiple servers.

Is the System reliable?

HC/DOT requires that the bid submittal service is always accessible. To accomplish this, the service provider will have redundant servers, access lines, backups, and backup power sources.

Will support for the electronic bid system be available?

Yes. You will have access to telephone, E-mail and fax support from Hennepin County. Presently telephone service is provided between the hours of 8:00AM and 4:30 PM. (Refer to Electronic Bidders section on page 7).

NOTE: If you lose your Bid Key and have to request a new one, your previous Bid will be voided and deleted. All bid information must be reentered, resigned, and resubmitted.

What Happens Once Bids Are Opened?

1. At bid opening, the user who signed the bid will receive an email that your Bid has been opened. At this point your bid is now closed and no further changes can be made to it.
2. The bid time and date on the BidVault server screen is the official time of the Bid Opening. Your Bid is date and time stamped to the last time your signed bid was submitted. If you change your bid and do not resign and resubmit it, the changes will not be accepted. You can make changes to your bid (and save it) as you are developing your bid. *Your Bid is not officially submitted until you sign your bid.*
3. Bid totals are posted within 24 hours on the eGram site under Bid Abstract / Project Bid Summary.
4. Detailed Bid Abstract is not posted until the project is awarded.

“eGram” - Hennepin County’s Bid Information Web Site

<https://egram.co.hennepin.mn.us>

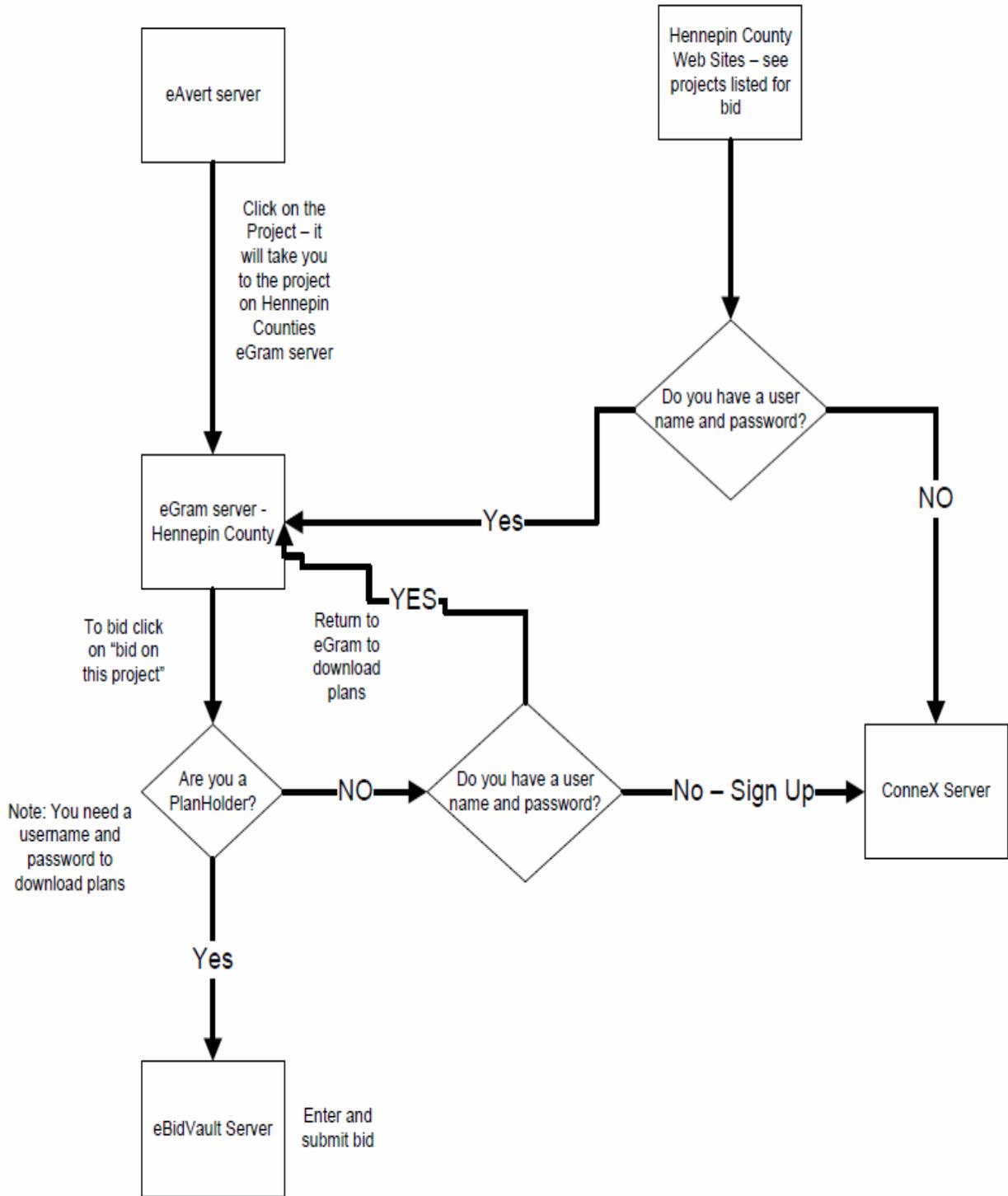
Contractors, subcontractors, suppliers, and plan rooms can find the following bid information on the eGram web site.

HEADING	WHAT YOU FIND
Projects in Bidding	Current Projects as Advertised / By Project Number
	Project Information
	Ad for Bid Document
	Plan Holders
	Messages
	bidVAULT access
	Reference Data
	Project Files
	Released Plans / Specifications / Proposal
	Addendum Files
Projects in Construction	Current Awarded Projects / By Project Number
	Project Information
	Messages
	Plan Holders
	Bid Abstract
	Project Bid Summary (as read bids)
	Project Bid Abstract (details - after bid is awarded)
	Reference Data
	Project Files
	Released Plans /Specifications / Proposal
	Addendum Files
	Planning Projects
Preliminary project information subject to change	

Also, there is a Help / FAQ section in addition to general bidding requirements, forms, and project notices.

Sponsor: Hennepin County Transportation Department
1600 Prairie Drive, Medina, MN 55340-5421

Contact: Neil Heinonen: neil.heinonen@hennepin.us.



BEFORE BIDDING

Requirements

Hennepin County requires that contractors to meet certain requirements to make sure that their bids are acceptable and legitimate.

NOTICE

Businesses debarred under Part 20, Title 49 Code of Federal Regulations are ineligible to bid on, subcontract for, or supply materials or services for any state, county, maintenance, or municipal project. Check the Web site: <http://www.dot.state.mn.us/pre-letting/prov/sequence.html> to determine if there are any debarred businesses.

Business Registration

All businesses must comply with the requirements of doing business in Minnesota as directed by the Office of the Secretary of State.

Out-of-state businesses must obtain a “Certificate of Authority” from the Office of the Secretary of State to conduct business in Minnesota.

Necessary forms and other information can be obtained from the Minnesota Secretary of State:

Web: <http://www.sos.state.mn.us/index.aspx?page=1>

Office of Secretary of State
Retirement Systems of Minnesota Building
60 Empire Dr., Suite 100
Saint Paul, MN 55103
In the Metro Area 651-296-2803 (9:00 AM to 4:00 PM)
In Greater MN 1-877-551-6767 (9:00 AM to 4:00 PM)
Fax: 651-297-7067

Bid Bonds

All bids must be accompanied by a proposal guaranty (bid bond or certified check) of five percent of the bid price. Bid bonds assure that only legitimate bids are submitted.

The proposal guaranty may be either a bid bond or certified check made out to the Hennepin County Treasurer. Bid bonds can be submitted electronically with electronic bids using Surety2000 or InSureVision.

Federal Tax ID

All contractors doing business in Minnesota must have a Federal Tax Identification Number. To obtain a number, contact the Internal Revenue Service at:
<http://www.irs.gov/businesses/small/article/0,,id=98350,00.html>

Wage Rates

Prevailing wage rate is defined as the hourly basic rate of pay plus the employer's contribution for health and welfare, vacation, pension, and other economic benefits paid to workers engaged in the same class of labor in the same geographic area.

If a project is financed with both state and federal funds, workers must be paid the higher of the two wage rates for an individual classification as listed in the contract's state and federal wage determinations.

Proposals contain prevailing wage information. Should wage rates change between the time the proposal is posted and the letting date, plan holders will be sent an addendum showing the new wage rates. You must comply with the most current wage rates.

State prevailing wage information can be found at:
<http://www.doli.state.mn.us/LS/PrevWageHwyH.asp>

Federal prevailing wage information can be found at:
<http://www.access.gpo.gov/davisbacon/mn.html>

Read the labor provisions in your proposal.

WARNING

Both the federal government and State of Minnesota require contractors who are awarded government funds for public works projects pay their employees the prevailing wage for the locality where the project is located.

Small Business Enterprise (SBE) Program

County project contracts contain SBE goals that will be stated in the proposal. The SBE program ensures that small businesses owned by socially and economically disadvantaged individuals have equal opportunity to participate on contracts and project work administered by the County. For more information go to:
<http://www.hennepin.us/business/work-with-henn-co/contracting-with-hennepin-county> and open the drawer "Diversity in contracting" for more information.

Affirmative Action (AA) Requirements

These requirements ensure equal opportunity for employment in the construction trades on County projects regardless of race, gender, ethnicity, sexual orientation, age, religion, marital status and status with regard to public assistance.

Work Entry Program (WEP)

County project contracts may require work entry participation. If required, the WEP Goal will be stated in the proposal. The Prime Contractor shall submit a training plan no later than the time indicated in the proposal. The training plan shall include the job classification titles of trainees, planned training activities and the approximate start date of trainees.

Other Areas That Contractors Should Be Aware Of

Regulated Activities

Some construction projects require special licenses or permits. These requirements should be specified in the plans and proposals. Contact the appropriate agency for regulated activities you might encounter on a project.

Asbestos

Removing, enclosing, encapsulating or applying asbestos-containing material

MN Dept. of Health (651) 201-4620

<http://www.health.state.mn.us/divs/eh/asbestos/index.html>

Asbestos removal

Minnesota Pollution Control Agency (MPCA) (651) 296-6300

http://www.pca.state.mn.us/programs/asbestos_p.html

Electricians

Electrical Licensing and Inspection Phone: (651) 284-5031

<http://www.electricity.state.mn.us/>

Erosion Control

Minnesota Pollution Control Agency (MPCA)

National Pollutant Discharge Elimination System (NPDES) permits

<http://www.pca.state.mn.us/index.php/water/water-types-and-programs/stormwater/construction-stormwater/index.html>

Moving Buildings

License as a building mover

Municipal requirement

Water Quality

Permits for:

- Alteration of Public Waters
- Construction of Dams, Shorelines and Waterways
- Changing the Course, Current or Cross Section of Protected Waters
- Temporary Water Appropriation

MN Dept. of Natural Resources (651) 296-6157 or 888-646-6367

<http://www.dnr.state.mn.us/permits/water/index.html>

Federal and State Licenses

Information about federal, state and local licenses, as well as assistance in securing them. Assistance to businesses of any size in securing licenses and permits.

License Minnesota.

<http://www.state.mn.us/portal/mn/jsp/home.do?agency=commerce>

INFORMATION

Advertisements for Bids

Minnesota Department of Transportation (MnDOT) advertises local construction projects for agencies on their bid letting web site at:

<https://www.dot.state.mn.us/bidlet/advertisements.html>.

Hennepin County advertises highway construction projects for a minimum of three weeks before the scheduled letting date; some projects are advertised longer.

Tentative Letting Schedule

The County may provide a schedule of tentative future projects (for about a six-month period). Listed projects are for informational and planning purposes only and may change over time. The tentative letting schedule is available on the eGram web site under Planning Projects at: <https://egram.co.hennepin.mn.us/>

Pre-Letting Plans and Proposals

Occasionally there may be pre-letting plans and proposals for a job to provide a detailed description of the following items: type of work, location of work, type and quantity of materials to be used, unique construction specifications, wage rates, and miscellaneous items.

WARNING

Bidders should log into eGram under their own names to ensure that they receive all documents and addenda issued after the project ad date. Bidders are responsible for acknowledging all addenda. Failure to acknowledge addenda may cause the rejection of your bid. Hennepin County will not be responsible for bidders receiving addenda unless they appear on the County's official plan holders list.

Plan Holder Lists

Plan holder lists show all businesses that have signed their company up through the ConneX system and downloaded plans and proposals for particular projects; or companies that have been manually added by request to the plan holder list. To obtain plan holder lists check the web site at: <https://egram.co.hennepin.mn.us/>

WARNING

Contractors should be familiar with the Minnesota Department of Transportation (MnDOT) Standard Specifications for Construction and Project Special Provisions prior to submitting a bid.

MnDOT's Standard Specifications for Construction

The Plan and Proposal will indicate which edition of the Minnesota **Department of Transportation's** Standard Specifications for Construction will govern the project. The Standard Specifications for Construction can be viewed at:

<http://www.dot.state.mn.us/pre-letting/spec/index.html>

Ordering details can be found at the link above

Order online from Minnesota's Bookstore:

- [2018 edition](#)

Order by phone between 8 a.m. and 4 p.m. Monday through Friday

- Metro area: 651-297-3000
- Nationwide toll-free: 800-657-3757

Other Highway Construction Resources

Minnesota construction web sites not specific to Hennepin County:

Design-Build Projects: <http://www.dot.state.mn.us/designbuild/>

Minnesota Materials Management Division Construction Contract Solicitations on QuestCDN.com:
http://qap.questcdn.com/qap/projects/prj_browse/ipp_prj_browse.html?group=77&provider=604226

Other public agencies:

<http://www.mmd.admin.state.mn.us/process/admin/page2List.asp>